Plan for your child's success

HSBC Education Plan



Fast Facts

84% of Malaysian parents regretted not planning earlier for their children's education.

Malaysian parents planned as early as **7 years** in advance for their children's university education fund.

Malaysian parents perceived that UK offers the best education followed by Australia and Malaysia.

37% of Malaysian parents considered sending their children abroad as early as secondary school while 88% considered sending their children abroad for university.

91% of Malaysian parents wished for their children to complete postgraduate studies, higher than the global average of 64%.

85% of Malaysian parents withdrew from their savings to further their children's education.

Source: "Value of Education – Springboard for Success". Reproduced with permission from The Value of Education published in 2014 by HSBC Holdings plc.



Doctor. Chief Executive Officer. Entrepreneur. The journey begins today

As parents, it is our dream to see our children succeed in life. That success starts with one of life's most precious gifts you can provide your children – a quality education. However, quality education can be expensive today, so it is critical that we prepare by building a dedicated education fund for them as early as possible to ensure that they will have access to the best quality education you can afford them.

Their success is worth planning for

Whether your children are three or thirteen, it's never too late to put a dedicated education plan in place to secure their future. Best start early so when the time comes for them to leave for the UK or Australia or wherever their further studies may take them, you are well prepared. Ultimately, your children will reap the benefits because of your foresight today.

Making sense of the dollars and cents

So where do you start? That's where we come in. Drop by for a chat with us so we can share with you some key considerations when it comes to creating a dedicated education fund that meets your children's future education needs.

Can a dedicated plan help me save to give my children the best possible education? Will my children's education continue should an unforeseen event happen to me? Does the plan provide flexible withdrawal options when my children are ready for university?

Does the plan offer affordable & flexible contribution options?



What can Takaful Education Plan do for you?

Takaful coverage with Payor Term Rider

Takaful Education Plan covers Death or Total and Permanent Disability (TPD). It is also exclusively packaged with a Payor Term Rider which protects your child against financial hardship in the event of any unforeseen circumstances such as death or Total and Permanent Disability (TPD) of the Participant.

University fund for your child's bright future

Financial resources will be available for your child's education in the form of regular payouts¹ or lump sum at maturity depending on your child's entry age.

Covered person's entry age	Payout options
1 month to 12 years old	 Monthly or Annually regular payouts when covered person reaches ages 18 or 19 years old until maturity; or Lump sum at maturity
13 to 15 years old	Lump sum at maturity

Receive maturity value

At the end of the plan, you may receive the maturity value which is the Account Value². This may come in handy as potential added savings for yourself or for your child's use. However, there will be no amount paid from the Family Risk Fund.

Worry-free Investment Monitoring with Automatic Fund Rebalancing³

If you have more than one investment-linked fund in your portfolio, this feature removes the need of constant monitoring of your funds. Automatic fund rebalancing will ensure that your investment portfolio is automatically rebalanced on a semi-annual basis, thus aligning your investment portfolio with your latest preferences according to our record.

For example, your latest investment ratio preference is to have 50% investment in FWD Takaful LifeSelect Fixed Income Fund and 50% in FWD Takaful LifeSelect Equity Fund. Subsequently, by the next rebalancing date, the FWD Takaful LifeSelect Equity Fund has appreciated in value, thus causing your investment portfolio to comprise of 45% in FWD Takaful LifeSelect Fixed Income Fund and 55% in FWD Takaful LifeSelect Equity Fund. The automatic fund rebalancing feature will help to re-align your portfolio to 50%:50%.

Potential surplus distribution

The potential surplus (from the Family Risk Fund (FRF)) will be distributed to eligible participants proportionally by way of allocation as additional units to your investment-linked fund. Any such surplus from the FRF will be distributed to the Takaful Operator and Participants at the following ratio:

	Takaful Operator	Participant
Surplus in FRF	50%	50%

Freedom to invest according to your goals

- Ability to perform top up⁴ when you have extra money or withdraw⁵ from your Account Value when you need that extra money.
- Flexibility to switch your selected investment fund(s) at any time, to take advantage of changes in the financial market and your risk appetite;
- Offers you the ability to invest in diverse investment linked funds, investing in both local and foreign market. These funds are:

Туре о	f Fund
FWD Takaful LifeSelect Fixed Income Fund	FWD Takaful Asia Pacific Islamic Equity Fund
FWD Takaful LifeSelect Equity Fund	FWD Takaful Dynamic Fund
FWD Takaful Islamic Sukuk Fund	FWD Takaful World Islamic Equity Fund

Tax information

The benefits paid out under this plan are tax-free and the contributions made may be eligible for tax relief under the Income Tax Act 1967. Please check with your tax adviser on your eligibility and note that eligibility for tax relief is subject to final decision by the Inland Revenue Board.

- ¹ All payouts are subject to the actual performance of the investment-linked fund(s) selected and is not guaranteed. This is not a capital-guaranteed product and the investment risk is solely borne by the Participant. The regular payout option is only available if a covered person's (child's) entry age is from 1 month to 12 years.
- ² The total value of units will be based on the actual performance of the Fund(s), which may fluctuate from time to time. This is not a capital guaranteed product and any investment risks are borne solely by you.
- ³ This feature is only available to customers who have more than 1 investment-linked fund in their portfolio.
- ⁴ Referring to top-up facility the minimum amount for any ad-hoc top-up is RM500. Top-up is only allowed after certificate issuance.
- ⁵ Referring to partial withdrawal facility the minimum withdrawal amount is RM500 and subject to a minimum of RM1,000 remaining in the Account Value.



Protection Benefits

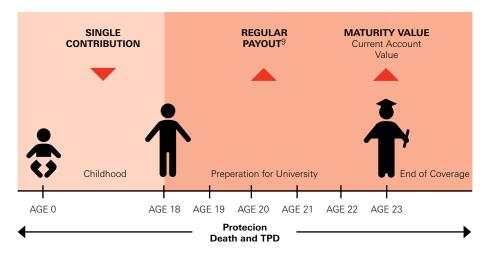
Takaful Coverage

In the event of Death or TPD, the following will be payable in one lump sum:

Cove	erage
Death or TPD of Child ⁶	Death or TPD of Parents ⁷
Sum Covered (125% of Single Contribution plus allocated top-up ⁸ contribution less any partial withdrawal) or Account Value, whichever is higher	Sum Covered (125% of Single Contribution subject to maximum of RM500,000)

How does Takaful Education Plan suit your child's needs for one of the most important stages in their life's journey?

Takaful Education Plan meets your child's needs from childhood until they graduate.



- ⁶ Juvenile lien is applicable for children aged below 4-years-old, where the amount of benefit payable will be lower than the sum covered. Please refer to the Product Disclosure Sheet and Certificate for detail.
- ⁷ This coverage refers to the Payor Term Rider. TPD coverage for parents is available until certificate anniversary following the parent's 65th birthday.
- ⁸ Top-up is only allowed after certificate issuance.
- ⁹ Regular Payout will depend on your choice of plan and eligibility. The regular payout is available if your child's entry age is 0–12 years old. If your child's entry age is 13–15 years old, he/she will only be entitled to a lump sum payment upon maturity.

How the Takaful **Education Plan work**

The Takaful Education Plan is designed with **flexibility** in mind. Combined with its investment and protection benefits, the Takaful Education Plan may be the education plan you need to accumulate the required funds for your child's education. Here's how it works:

STEP 1

Decide on the amount required for your child's education and how much you need to save.

It is important to plan ahead for your child's education. You should take into account different payout options depending on your child's entry age when planning for his/ her education plan. For more details on payout options. please refer to payout options table on page 2.

STEP 2

Planning for your child's

education fund

Decide on your single contribution amount

Your lump sum payment amount may depend largely on the entry age of your child and the amount required for your child's education.

Choice of contribution type,

frequency and amount

STEP 3

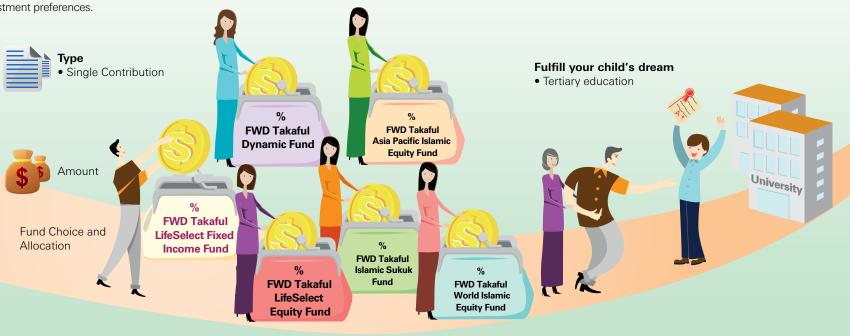
Select the fund(s) of your choice based on your risk appetite:

If you are a conservative investor, you may consider allocating a major portion of your contribution into FWD Takaful LifeSelect Fixed Income Fund and the balance in the FWD Takaful LifeSelect Equity Fund, FWD Takaful Dynamic Fund or FWD Takaful Asia Pacific Islamic Equity Fund. Towards the end of the accumulation period, you may also decide to allocate a sizeable or all of your contributions into the FWD Takaful LifeSelect Fixed Income Fund to reduce exposure to risk.

If you are a moderate risk investor, you may choose to allocate equal amounts into FWD Takaful LifeSelect Fixed Income Fund and FWD Takaful LifeSelect Equity Fund, FWD Takaful Dynamic Fund or FWD Takaful Asia Pacific Islamic Equity Fund.

At any time, you have the flexibility to adjust the proportion of your investments between these six funds, based on your risk appetite and investment preferences.





Other key features of this plan:

- You may choose to perform top-up⁴ at any time to accelerate the accumulation of your child's education fund.
- You may also opt to maintain your investment preference with Auto Fund Balancing facility.
- You may partially withdraw⁵ your investment at any time.
- In addition, Takaful Education Plan provides financial coverage for you and your child in the event of Death and/or TPD.

⁸ Top-up is only allowed after certificate issuance.

STEP 4

Allow the funds to **accumulate** until your child requires the education fund.

STEP 5

Conduct an annual review to see if your plan still fits your child's education goals. An annual statement will be provided which may help you in your review. You may wish to perform a top-up on your contribution or switch between the six available funds if necessary.

STEP 6

At the end of the accumulation period, you may opt for your child's education fund to be paid out on a monthly or annual basis or you may choose to withdraw a lump sum amount at anytime⁸. You may decide the mode of payment at the beginning or if you change your mind, you may advise us before the commencement of payout period.

This option gives you the flexibility to tailor your withdrawals to match your child's education needs

Please consult our Relationship Managers who will be glad to show you a suitable education plan for vour child.

How is the contribution allocated?

Allocated Contribution

This amount will be used to purchase the units of your preferred Investment-Linked Fund(s). The allocation rate for the Single Contribution and top up are as follows:

Contribution Type	Allocation Rate (% of Contribution)
Single Contribution	
 Ad hoc top-up 	94.5%
 Regular top-up 	

The illustration below is based on single contribution of RM50,000

Contribution Type	Allocation Rate (% of Contribution)	Allocated Contribution Amount
Single Contribution	94.5%	RM47,250

Unallocated Contribution

This amount is used to meet the Takaful Operator's expenses and direct distribution cost, including the commissions to intermediaries.



Other helpful information about Takaful Education Plan (Single Contribution)

Eligibility (age as at last birthday)

Covered Person	Minimum: 1 month	Maximum: 15 years
Participants (Payor)	Minimum: 18 years – 6	65 years

Fees and charges

The following charges are applicable to this plan:

Description	
<i>Wakalah</i> Fee (Agency Fee)	A portion of the the intermediari • Single contrib • Ad hoc/Regula
Monthly <i>Tabarru'</i> (Donation)	<i>Tabarru'</i> rates ar (children) and p
Monthly Service Fee	RM3 per month on the fee.
Fund Management Fee (chargeable as a percentage of fund value)	 FWD Takaful I
Stamp Duty	A one-time stan to be paid with

Please refer to the Product Illustration provided and do consult our Relationship Managers on the specific fees and charges.

The Takaful Operator may revise the fees and charges provided that at least 3 months' notice in writing is given to the Participants.

To find out more about the Takaful Education Plan please call your Relationship Manager or contact us today.

Call	1300 80 2626
Click	hsbcamanah.com.my
Visit	your nearest HSBC Amanah brar

Fees and Charges

Wakalah Fee will be used to pay the commission to ies. Wakalah Fee as a percentage of contribution: oution – 5.5%.

ar top-up – 5.5%.

e not level and are based on covered person's participant's (parent/guardian's) attained age.

This amount is subject to applicable tax chargeable

LifeSelect Equity Fund – 1.5% p.a. _ifeSelect Fixed Income Fund – 1.0% p.a. Asia Pacific Islamic Equity Fund – 1.5% p.a.

Dvnamic Fund – 1.5% p.a.

World Islamic Equity Fund - 1.5% p.a.

Islamic Sukuk Fund - 1.0% p.a.

mp duty of RM10 will be borne by the parent/payer the initial contribution.

Certificate maturity

At the age of 23 of the covered person (child).

Partial Withdrawal

You may partially withdraw your Account Value at any time subject to a minimum total balance of RM1,000 remaining in the Account Value and a minimum partial withdrawal of RM500 per transaction.

Investment-linked Fund

The contribution you made (less Wakalah Fee) will be invested into the investment-linked fund(s) of your choice. Each investment choice has its own inherent risks and is subject to market value fluctuations. The value of the investment-linked funds will be based on actual performance and the investment return is not guaranteed. The investment risk of these investment-linked fund(s) will be borne solely by you. In the worst case scenario, the value of your Investment Fund(s) under the plan may be worth substantially less than the original total contribution amount you have invested into the plan. Please refer to the Fund Fact Sheet for the description of the underlying investments and the associated risks of each fund.

Family Risk Fund

The monthly Tabarru' will be deducted from your Account Value and credited to the Family Risk Fund from which protection benefits are paid. As a reward for managing and administering the Family Risk Fund, the Takaful Operator is entitled to an incentive equal to 50% of any surplus to be distributed. The balance 50% will be distributed among eligible participants and their entitlement will be allocated as additional units in their Fund.

Surrender

In the event of surrender, the Account Value less any fees will be paid. However, you will lose the benefits under this Certificate and the amount payable to you may be less than the total contribution you have made. There will be no amount paid from the Family Risk Fund in such an event.

Exclusions

- Sum covered is not payable if death is due to suicide, whether whilst sane or insane, within 12 months from when the Certificate is issued or reinstated whichever is later. In such an event, only the Account Value based on the Bid Price at the Valuation Date immediately after the date of death will be paid.
- TPD Benefit is not payable in respect of any condition/injury/event which is directly or indirectly caused by attempted suicide, self-inflicted injury or illness, military service, criminal acts, private aviation activities, alcohol or substance abuse and hazardous activities such as but not limited to racing, mountaineering, and the like.
- Additional terms and conditions apply to Rider.
- The list of exclusions is not exhaustive and reference should be made to the comprehensive list contained in the Certificate.

Important Notes

You should satisfy yourself that the investment-linked fund(s) that you intend to participate in will best serve your needs and that the contribution prescribed for this plan is an amount you can afford. The Takaful Education Plan is an investment-linked Takaful plan that also provides protection benefits on Death and TPD. If you need other protection plan options, HSBC Amanah has other savings and protection options that could be more suited to your needs.

You may review the suitability of the plan and cancel your participation within 15 days from the date of delivery of the Certificate ("cooling-off period"). On cancellation within the cooling-off period FWD Takaful Berhad, Registration No. 200601011780 (731530-M) ("Takaful Operator") will refund your Account Value based on the Bid Price¹⁰ at the valuation date immediately after we receive your request, together with the *Wakalah* fee, monthly service fee and *Tabarru'* (less medical exam fee incurred where applicable). If you surrender the Certificate in the early years of the plan, the amount payable may be much less than the total contribution you have made.

This plan is managed by FWD Takaful Berhad with it's principal place of business at Level 29 Menara Shell, 211 Jalan Tun Sambanthan Brickfields, 50470 Kuala Lumpur. FWD Takaful Berhad is licensed under the Islamic Financial Services Act 2013 and is regulated by Bank Negara Malaysia. HSBC Amanah Malaysia Berhad 200801006421 (807705-X) is the intermediary in the distribution of this plan in Malaysia and may be remunerated/paid a commission by FWD Takaful Berhad. Products and services referred to in this brochure are offered in Malaysia only.

Use of information and materials

The information contained in this brochure is not intended to provide professional advice. You should obtain appropriate professional advice when necessary.

This brochure together with Investment-Linked Plans insertion (if any) is for general information only and is not to be construed as a Takaful contract and no consideration has been given to the particular circumstances or needs of any person. You should read the Product Disclosure Sheet and Product Illustration for more information and the Takaful Certificate for the complete terms and conditions of this plan.

Should you require additional information about Family Takaful, please refer to the insuranceinfo booklet on 'Family Takaful' or visit www.insuranceinfo.com.my.

In the event of a conflict between the English version in this document and those translated into Bahasa Malaysia and Chinese language, the English version shall prevail.

No warranties

Whilst every care has been taken in preparing the information and materials contained in this brochure, such information and materials are provided "as is" without warranty of any kind, either express or implied, in particular, no warranty regarding noninfringement, security, accuracy, fitness for a purpose is given in connection with such information and materials.

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Disclaimer

Investments in investment funds are not obligations of or deposits in, guaranteed or insured/covered or managed or supervised by HSBC Amanah. The value of the units and income from the investment may fall as well as rise. Any forecast made is not necessarily indicative of any future or likely performance of the funds.

THIS IS A TAKAFUL PRODUCT THAT IS TIED TO THE PERFORMANCE OF THE UNDERLYING ASSETS AND IS NOT A PURE INVESTMENT PRODUCT SUCH AS UNIT TRUST.

¹⁰ Bid Price is determined by dividing the value of the fund by the number of units held in the fund.

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