

## PRODUCT DISCLOSURE SHEET

*(Read this Product Disclosure Sheet before you decide to take out Amanah Personal Financing-i (APF-i). Be sure to also read the terms and conditions in the APF-i application form. Seek clarification from your institution if you do not understand any part of this document or the terms and conditions in the APF-i application form.)*

Name of Bank: HSBC Amanah Malaysia Berhad  
Name of Product: Amanah Personal Financing-i  
Date: \_\_\_\_\_

### 1. What is this product about?

This is an unsecured personal financing calculated on a fixed flat rate basis.

### 2. What is the Shariah concept applicable?

The applicable Shariah concept is Commodity Murabaha (cost plus profit). Under this concept, you will appoint the Bank as your agent to buy on your behalf, Shariah-compliant-commodities such as non-precious metals (gold and silver are specially excluded) or other commodities traded on the DD&Co or Bursa Suq Al-Sila' (of Bursa Malaysia), the London Metal Exchange or such other commodities exchanges as agreed between the parties from the Bank as seller at the Bank's selling price (i.e. cost price plus profit at the applicable profit rate p.a.). After that, you authorise the Bank as your agent to sell the Shariah-compliant commodities which you have bought, at cost price to DD&Co or Bursa Suq Al-Sila', the London Metal Exchange or such other commodities exchange. This cost price represents the facility amount under the APF-i which will be paid into your account.

### 3. What is the minimum age to be eligible for this financing?

The minimum age is 21 years old.

### 4. What do I get from this product?

- Total amount financed (cost price): RM \_\_\_\_\_ • Tenure: \_\_\_\_\_ months
- Profit rate: \_\_\_\_\_ % p.a. • Effective rate: \_\_\_\_\_ % p.a.

### 5. What are my obligations?

- Your monthly payment: RM \_\_\_\_\_
- The total amount that would have been paid at the end of \_\_\_\_\_ months is: RM \_\_\_\_\_

### 6. What are the fees and charges that I have to pay?

No fees and charges.

#### Late Payment Charges

Overdue Payment: RM547.50

LPC = RM 547.50 \* 1% \*  $\frac{10 \text{ days}}{365 \text{ days}}$  = RM 0.15

Number of days overdue: 10

365 days

Late Payment Charges (LPC): 1%

### 7. What if I fail to fulfil my obligations?

- Late payment charges at the following rates, causing the total amount to be paid to increase:
  - 1% p.a. on the overdue payment amount (during the financing tenure).
  - A rate not exceeding the prevailing "IIMM" rate on the total outstanding amount (after the tenure of the APF-i or after judgment, whichever is earlier).

IIMM rate is the daily weighted average overnight rate for Mudharabah interbank investment quoted in Malaysia's Islamic interbank money market.

- Right to set-off: We may set-off or apply any credit balance in your accounts maintained with us or against any outstanding balance in this Amanah Personal Financing-i account.
- Recovery activities: We have the right to commence recovery activities (including engaging third party debt collection agencies) and legal action including bankruptcy proceedings.
- Legal action against you may affect your credit rating leading to credit being more difficult or expensive to you.
- HSBC Bank/HSBC Amanah Credit Card/-i: Your credit limit may be reduced and/or your right of usage may be restricted or terminated in respect of your HSBC Bank/HSBC Amanah Credit Card/-i.

#### 8. What if I fully settle the financing before the end of the financing tenure?

- No penalty imposed for early settlement. You can make early settlement at any point of time during the financing tenure.
- Notice period required: 1 month's prior written notice.

#### 9. Is there any Ibra' (rebate) given for early settlement?

- Yes. The Bank will grant Ibra' (rebate) on the Bank's selling price for early settlement based on the Bank's calculation.

Illustration for APF-i Payment Schedule & Early Settlement

Terms of Financing are as follow:

Financing Amount = RM18,000.00

EPR (Flat Rate) = 11.5% p.a., Effective Rate 19.9743%

CPR = 20% p.a., Effective Rate 32.5431%

Tenure (months) = 48

Selling Price = RM32,400.00

Net Effective Payment = RM26,280.00

Payment Month	Monthly Payment (CPR)	Monthly Payment Amount (Flat Rate)	Difference between CPR and Flat Rate (rebate)	Principle payment (Flat Rate)	Profit Payment (Flat Rate)	Outstanding Net Effective Payment (Flat Rate)	Outstanding Principal (Flat Rate)	Deferred Profit (Flat Rate)
1	675.00	547.50	127.50	247.89	299.61	25,732.50	17,752.11	7,980.39
2	675.00	547.50	127.50	252.01	295.49	25,185.00	17,500.10	7,684.90
3	675.00	547.50	127.50	256.21	291.29	24,637.50	17,243.90	7,393.61
4	675.00	547.50	127.50	260.47	287.03	24,090.00	16,983.43	7,106.58
5	675.00	547.50	127.50	264.81	282.69	23,542.50	16,718.62	6,823.89
6	675.00	547.50	127.50	269.21	278.29	22,995.00	16,449.40	6,545.60
7	675.00	547.50	127.50	273.70	273.80	22,447.50	16,175.71	6,271.80
8	675.00	547.50	127.50	278.25	269.25	21,900.00	15,897.46	6,002.55
25	675.00	547.50	127.50	368.40	179.10	12,592.50	10,391.53	2,200.97
26	675.00	547.50	127.50	374.53	172.97	12,045.00	10,017.00	2,028.00
27	675.00	547.50	127.50	380.76	166.74	11,497.50	9,636.23	1,861.27
28	675.00	547.50	127.50	387.10	160.40	10,950.00	9,249.13	1,700.87
29	675.00	547.50	127.50	393.55	153.95	10,402.50	8,855.59	1,546.92
30	675.00	547.50	127.50	400.10	147.40	9,855.00	8,455.49	1,399.51
31	675.00	547.50	127.50	406.76	140.74	9,307.50	8,048.73	1,258.77
44	675.00	547.50	127.50	504.12	43.38	2,190.00	2,101.82	88.18
45	675.00	547.50	127.50	512.51	34.99	1,642.50	1,589.30	53.20
46	675.00	547.50	127.50	521.05	26.45	1,095.00	1,068.25	26.75
47	675.00	547.50	127.50	529.72	17.78	547.50	538.54	8.96
48	675.00	547.50	127.50	538.54	8.96	0.00	0.00	-

Disclaimer: This Schedule shows an indicative rebate calculation on early settlement where payments have been made in full and on time. The values illustrated above may change according to a number of variables such as promptness of payments by customer, different amount of disbursement and prepayments.

### **Early Settlement of Financing**

Customer wishes to early settle on the 30th payment month:

Deferred Profit: RM1,399.51

Outstanding Net Effective Payment: RM9,855.00

Monthly Payment amount paid on month 30th: RM547.50

Early Settlement Charges: RM0 (This product has no early settlement charges)

#### **Formula:**

$Ibra' = \text{Deferred Profit} - \text{Early Settlement Charges} = \text{RM1,399.51} - \text{RM0} = \text{RM1,399.51}$

$\text{Settlement} = \text{Outstanding Net Effective Payment} - Ibra' = \text{RM9,855.00} - \text{RM1,399.51}$

$\text{RM8,455.49}$

### **10. What are the major risks?**

- While there is no specific requirement on the purpose of the financing, you should be prudent in managing your financial affairs.
- If you have problems meeting your financing obligations, contact us early to discuss payment alternatives.
- If you are a retiree or going into retirement soon, it is important to have a plan to ensure sufficient funds to meet the monthly payments.

### **11. Do I need a guarantor or collateral?**

No, the financing does not require any guarantor or collateral.

### **12. Do I need any takaful coverage?**

You can choose to have takaful coverage, but it is not a requirement.

### **13. What do I need to do if there are changes to my contact details?**

It is important that you inform us of any change in your contact details to ensure that all correspondence reach you in a timely manner.

### **14. Where can I get assistance and redress?**

If you have difficulties in making payments, you should contact us earliest possible to discuss payment alternatives. You may contact us at:

HSBC Amanah Malaysia Berhad (Company No. 200801006421 (807705-X))

Tel: (603) 2690 9000

Fax: (603) 8894 2811

Email: [complaints@hsbc.com.my](mailto:complaints@hsbc.com.my)

**Alternatively, you may seek the services of Agensi Kaunseling dan Pengurusan Kredit (AKPK), an agency established by Bank Negara Malaysia to provide free services on money management, credit counselling, financial education and debt restructuring for individuals.**

**You can contact AKPK at:**

Tingkat 8, Maju Junction Mall, 1001, Jalan Sultan Ismail, 50250, Kuala Lumpur, Tel: 1800 88 2575

Email: [enquiry@akpk.org.my](mailto:enquiry@akpk.org.my)

**If you wish to complain on the products or services provided by us, you may contact us at:**

HSBC Amanah Malaysia Berhad (Company No. 200801006421 (807705-X))

Tel: 1300 80 2626

Fax: (603) 8894 2811

Email: [complaints@hsbc.com.my](mailto:complaints@hsbc.com.my)

You can also contact us via [www.hsbcamanah.com.my](http://www.hsbcamanah.com.my)

**If your query or complaint is not satisfactorily resolved by us, you may contact Bank Negara Malaysia LINK or TELELINK at:**

Block D, Bank Negara Malaysia, Jalan Dato' Onn, 50480 Kuala Lumpur. Tel: 1300 88 5465. Fax: 03 2174 1515 Email: [bnmtelelink@bnm.gov.my](mailto:bnmtelelink@bnm.gov.my)

**15. Where can I get further information?**

If you have any enquiries, you may call our Customer Services Helplines at 1300 80 2626 or visit our website at [www.hsbcamanah.com.my](http://www.hsbcamanah.com.my) or any HSBC Amanah/HSBC Bank\* branch nearby.

[\*All HSBC Bank branches are shared branches with HSBC Amanah.]

Should you require additional information about taking Islamic financing, please refer to the bankinginfo booklet on "Islamic Banking" available at all our branches and [www.bankinginfo.com.my](http://www.bankinginfo.com.my) website.

**16. Other personal financing packages available:**

NIL.

IMPORTANT NOTE: LEGAL ACTION MAY BE TAKEN AGAINST YOU IF YOU DO NOT KEEP UP PAYMENTS ON YOUR PERSONAL FINANCING. The information provided in this disclosure sheet is valid as at \_\_\_ / \_\_\_ / \_\_\_\_ (dd/mm/yyyy)